

## Associate Bonus Details

### Terms and Conditions & Official Rules

#### Referral Qualifications

- The referral must be submitted through getmyblue.com.
- The referral must be the first financial analysis or appointment through Tranont.
- Excludes prior or duplicated Blue Number meetings and CNAs.
- The referral must be scheduled with an agent considered a Wealth Specialist.
- The appointment completion and qualification will be verified through Tranont Life.
- A referral submission may be a Tranont Associate, customer or outside the Tranont distribution.
- If the meeting is scheduled with an agent outside of getmyblue.com or with an agent that is not considered a Wealth Specialist (as deemed so by Tranont Life), the count will not be granted.
- The referral must be present and engaged in the process as well as moving toward and be part of a plan of action (dynamic savings plan or the like.)
- If married, both parties must attend the Blue Number meeting together, only one meeting per household will count, points will not be split or transferred.
- If the appointment is canceled for any reason a count will not be granted, appointments are given on a first-come, first-serve basis for availability.

#### Bonus Prize Details

- Tranont credit is redeemable for Tranont Health products, Icaria line, and Brizo line.
- Tranont credit is non-transferable and must be used by the account it is awarded to.
- Tranont credit will be given once a month, if you have achieved multiple credit awards within the month you will receive the credits together.
- Tranont Convention tickets will be given to the account awarded; the awarded account may gift the ticket to another Associate.
- Tranont Convention tickets are non-refundable and may not be redeemed for cash value.
- Tranont Convention ticket VIP upgrade is valid for two (2) tickets to the next event. The bonus is a VIP upgrade to a previously purchased or rewarded ticket.
- The incentive trip hotel bonus is eligible for the next Tranont Incentive trip up to three months prior to the trip start date. If the Associate has qualified for the next incentive trip's hotel, the bonus will be to the following incentive trip. The hotel bonus is valid for the Tranont Associate and one guest.
- The incentive trip bonus is eligible for the next Tranont Incentive trip up to three months prior to the trip start date. If the Associate has qualified for the next incentive trip, the bonus will be to the following incentive trip. The Incentive Trip bonus include the hotel of the trip plus flights for the Tranont Associate and one guest.
- The Private Corporate Training Incentive is valid for the Tranont Associate and one guest. Tranont will provide a hotel, flight, corporate office tour, and training from Tranont corporate.

#### Additional Details

- The number of your qualified referrals is accumulative and rolling.
- Bonuses are not redeemable for cash or transferable.
- Bonus program is for individuals based on the account submitted on the referral, uplines do not receive bonuses or counts toward their bonus.
- Tranont Life will keep a record of referrals and will notify the Associate upon completion of each awarded level.
- The referral bonuses will be sent out once per month.
- The Associate receiving the bonus must be an active Tranont Associate at the time of achievement, according to the current Tranont policy.
- Tranont reserves the right to modify the structure, requirements, bonuses, and completion date at any time.

- A life insurance license is not required for eligibility.
- All financial meetings (Blue Number, Blue Number Analysis, Blue Number Launch, Confidential Needs Analysis) prior to April 1, 2020 are not eligible to be counted.
- The Associate Bonus program is effective as of April 1, 2020.
- Your personal appointment does not qualify as a referral.
- Prize bonuses are non-transferable and may not be cashed out or redeemed in any other way.
- If the referral is in the Tranont distribution, it must follow the placement tree.
- One Tranont account is awarded the count per qualified referral.
- A referral may only be counted one time.
- Purchasing a policy is not required.
- The referral count is non-transferrable.
- The quality of the referrals is based on internal criteria for quality. The referrals need to meet or exceed the internal quality standards.

For more information or questions email [tranontlife@tranont.com](mailto:tranontlife@tranont.com)